

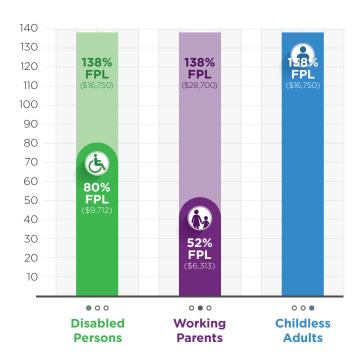
Billing for Virginia Medicaid is now considerably more complicated. With the implementation of CCC Plus Managed Care, providers must now contract and bill one of six managed care organizations (MCOs) instead of contracting with and billing Medicaid directly. Life used to be so simple!

The MCO's (Aetna, Anthem, Magellan, Optima, United Healthcare, and Virginia Premier) act as agents for the Commonwealth to try to contain the cost of Medicaid. This means providers are not only having to contend with billing six entities instead of one, but also battling new levels of scrutiny with service authorizations and denials. To further complicate the matter, each MCO may have variations in their fee schedules.

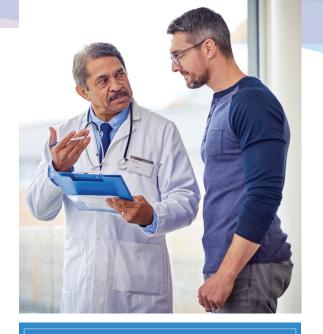
Other CCC+ Billing Complications

- ✓ Each year, patients can change their plan in October-December or if they have a "good cause" reason can change plans at any time. These changes occur frequently, making frequent eligibility verification a must.
- ✓ Dual eligible patients are often registered with the same payer for a MCO Plan and a Medicare Advantage plan. These patients are frequently under the impression they only need one card and ID number causing frequent denials that must be resolved by calling both the MCO and Medicare Advantage units of the same payer, and
- ✓ MCO plans will not cover Residential Treatment Center (RTC) services until the Fall of 2019. Until then, RTC patients must be disenrolled from the MCO plans only to be reenrolled when RTC coverage is available. Enrollment changes can take up to 3 months causing further denials.

We could go on, but you get the point, and beginning
January 1, 2019 with Medicaid expansion, up to 400,000 more
adults living in Virginia will be assigned to these CCC+ plans.









New Bedford has been providing medical billing services for over 25 years and has developed the deep talent and expertise necessary to successfully navigate this environment.

Call us to find out how we can help. Transitioning your revenue cycle involves careful planning and project management. We can ensure your practice doesn't have a lapse in collections by working down old A/R as we scale up your improved revenue

Contact Us Today for More Information: (800) 843-5258